Remuneration Matters

As stated in the Revised Manual on Corporate Governance, the Board of Directors ensures that remuneration of key officers and Board members are aligned with the long-term interests of the Company by adopting a policy specifying the relationship between remuneration and performance. In line with the Code of Ethics, employee compensation and rewards are determined based on the individual performance of the employee and overall Company performance.

1) Remuneration Process – The following process used for determining the remuneration of the President/Executive Director and senior management:

	President/Executive Director	Senior Management
Fixed	Compensation subject to annual	Compensation subject to annual
Remuneration	merit increase	merit increase
	Performance-based compensation	Performance-based compensation
	and rewards are determined based	and rewards are determined based
	on the individual performance of the	on the individual performance of
	employee and overall Company	the employee and overall Company
	performance which consist of, but	performance which consist of, but
	not limited to, the Company's	not limited to, the Company's
	sustainability goals integrated to its	sustainability goals integrated to its
	financial and operational targets	financial and operational targets
	that measures the Company's long-	that measures the Company's long-
	term viability.	term viability.
Remuneration	SM Prime's compensation	SM Prime's compensation
	philosophy is built on two	philosophy is built on two
	fundamental principles: assessing	fundamental principles: assessing
	actual versus desired results and	actual versus desired results and
	ensuring alignment with corporate	ensuring alignment with corporate
	core values, including sustainability.	core values, including sustainability.
	Performance planning and	Performance planning and
	assessment, which consider both	assessment, which consider both
	financial and non-financial	financial and non-financial
	indicators, inform the company's	indicators, inform the company's
	merit and incentive pay programs.	merit and incentive pay programs.
Per diem	Php 10,000 per Board meeting or	Not applicable
allowance	Board Committee meeting attended	
	Performance-based compensation	Performance-based compensation
	and rewards are determined based	and rewards are determined based
Bonus	on the individual performance of the	on the individual performance of
	employee and overall Company	the employee and overall Company
	performance.	performance.
Stock Options	Not applicable	Not applicable
and other		
financial		
instruments		
Others(specify)	The Company offers an incentive program designed to improve retention of	
others(specify)	certain employees and executives and enhance their performance by	

providing rewards that are tied to the Company's long-term goals. The Plan ensures the Company executives safeguard the Company's long-term health and viability by paying the incentive over a period of several years. The proportionate deferred portion of the incentive is forfeited when employees and executives are no longer connected, resigned or dismissed from the Company due to misconduct or application of appropriate disciplinary action as espoused in the Company's Code of Conduct.

2) Remuneration Policy and Structure for Executive and Non-Executive Directors - Company'spolicy on remuneration and the structure of its compensation package

	Executive Director	Non-Executive Directors	
Remuneration Policy	The Corporate Governance Committee determines the amount of remuneration which shall be in a level sufficient to attract directors, executives and other key senior personnel needed to run the Company successfully.		
	Objective: Allow the Company to attract and retain the most highly qualified executives and to motivate them to achieve business and financial goals that create value for shareholders in a manner consistent with the core business and leadership values of the Company.		
Structure of Compensation Package	Executive compensation is composed of salaries, bonuses and per diem for every board meeting attended.	Fixed per diem for every board meeting attended and fees as compensation for their performance of duties and functions as members of the Board of Directors of the Company.	
How compensation is calculated	Benchmarks such as industry peer group or similar experiences by comparable companies, compensation studies, and level of responsibilities given are used as basis.		